



**PANTECHNIK**  
INTERNATIONAL

“ Pantechnik’s application is easy to integrate and provides a single platform shipping application, making it easier to ship and achieve end-to-end visibility on every shipment ”

## PROFILE

**CUMMINS IS A GLOBAL POWER LEADER THAT DESIGNS, MANUFACTURES, SELLS AND SERVICES DIESEL ENGINES AND RELATED TECHNOLOGY AROUND THE WORLD.**

**190 COUNTRIES  
AND TERRITORIES**

**600  
COMPANY-OWNED  
AND INDEPENDENT  
DISTRIBUTOR  
FACILITIES  
+7,200 DEALER  
LOCATIONS**

## THEIR MISSION

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To exceed customer expectations by always being first to market with the best products.

# THE BUSINESS CHALLENGE

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For global shippers like Cummins, managing huge numbers of global and local carriers can be extremely challenging and time consuming.

Cummins had difficulty managing carrier information and shipment specifications. Producing shipping labels and transmitting shipping information according to each carrier's specifications was very challenging.

Cummins needed to take control of their shipping, streamline operations and improve warehouse efficiency.

## THE SOLUTION GSA | XE

> Real time production of shipping labels and shipment consolidation helped Cummins to improve warehouse efficiency. Labels are produced the moment the package is created, reducing process time and labelling errors.

> Before labels are produced, GSA performs a number of shipment validation checks in the background:

- whether the ship to address is valid or
  - if the weight and dimensions are within the restrictions of the carrier being used.
- GSA produces error labels for invalid shipments and offers the user advice on the actions that need to be taken for accurate shipping.

> GSA offers real time instant freight calculations so that actual freight costs can be added to sales invoices. This feature helps Cummins to monitor freight costs and check the accuracy of carrier freight invoices.

> GSA enables Cummins to produce carrier manifests and freight letters (CMR) at the end of each day, providing them with the information they need when they need it.



## THE RESULTS

> Process times have been reduced and labelling errors rarely occur since introducing real time label printing.

> Tracking events are automatically downloaded from carrier servers. The Cummins team now have full visibility on the latest status of every shipment, which allows them to share status information with their customers and improve the service they provide to them.

> Actual freight costs are now added to the sales invoice as a result of Pantechnik's real time freight cost calculation, making invoicing a much more efficient process.

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The Pantechnik team have a good understanding of our business. They understand the order management system and the warehouse management system which makes it a very easy working relationship as they understand our technical expectations.

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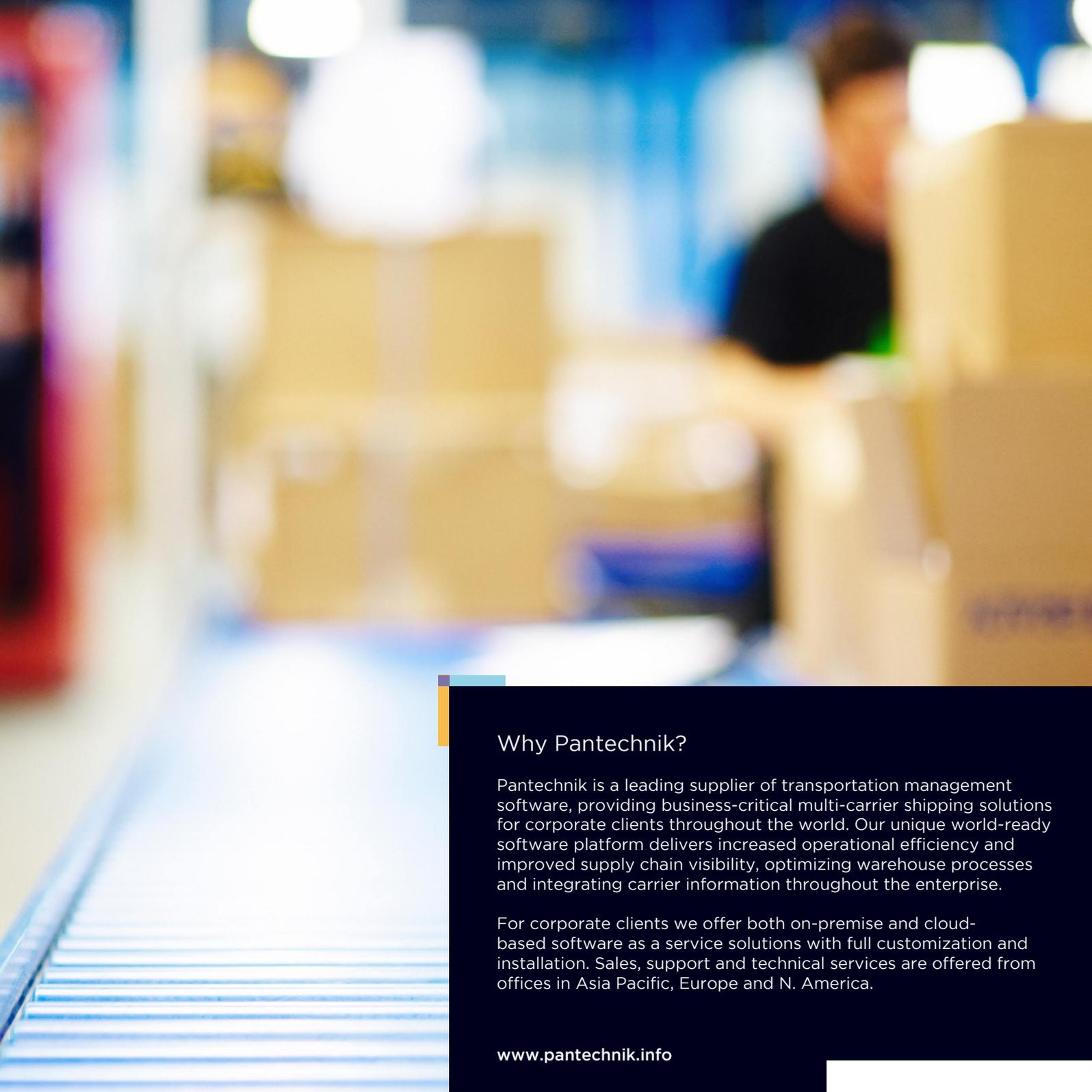
Kristian van Loock  
**Logistics Coordinator  
Cummins**

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Pantechnik delivers real time label printing and shipment consolidation adding efficiency to the shipping process. Shipping labels are produced at the packaging stage, process time is reduced and errors rarely occur as a result.

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Kristian van Loock  
**Logistics Coordinator  
Cummins**



## Why Pantechnik?

Pantechnik is a leading supplier of transportation management software, providing business-critical multi-carrier shipping solutions for corporate clients throughout the world. Our unique world-ready software platform delivers increased operational efficiency and improved supply chain visibility, optimizing warehouse processes and integrating carrier information throughout the enterprise.

For corporate clients we offer both on-premise and cloud-based software as a service solutions with full customization and installation. Sales, support and technical services are offered from offices in Asia Pacific, Europe and N. America.

[www.pantechnik.info](http://www.pantechnik.info)